

AXIOM MARKET REIMBURSEMENT ANALYZER

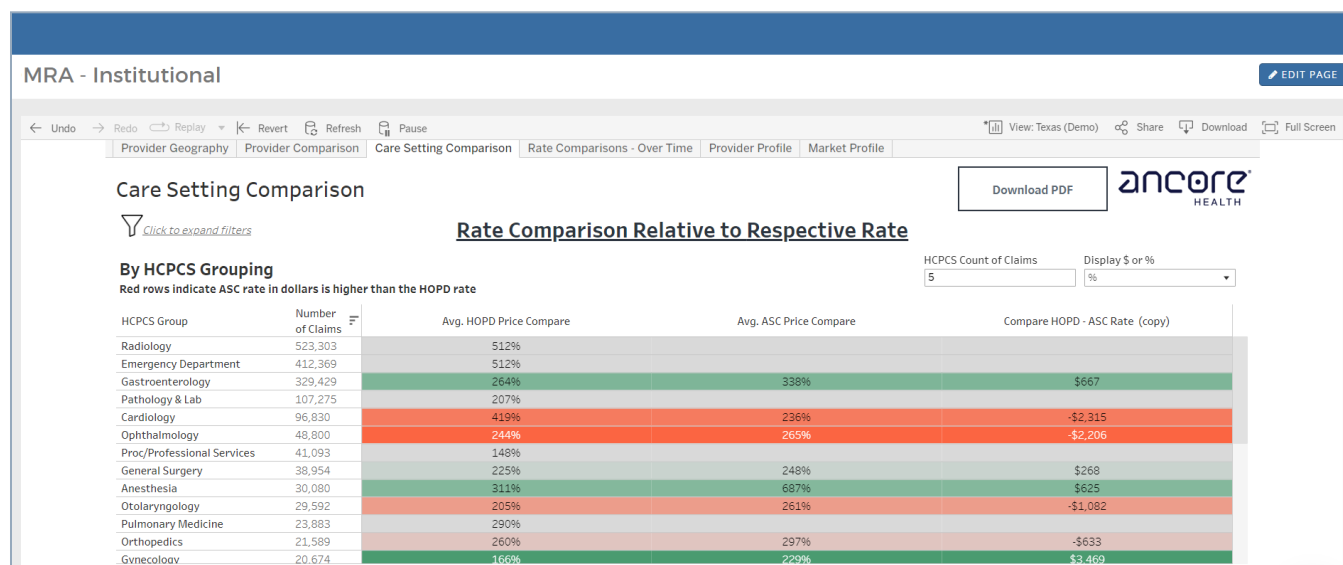
Improve payer negotiations and managed care discussions with market-specific claims data

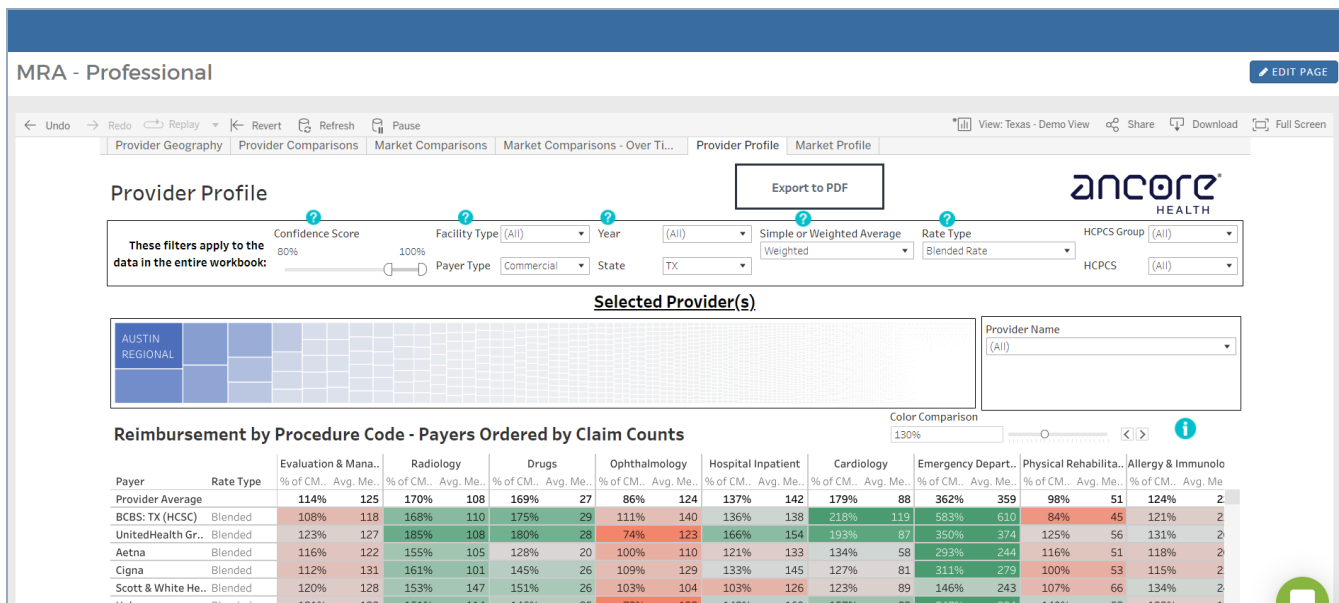
Too often, healthcare organizations enter payer negotiations ill-equipped to make a data-based case for higher reimbursement rates. To strengthen negotiation positions and maximize payments, they need market-specific payer claims data to support their position.

Axiom™ Market Reimbursement Analyzer delivers unprecedented transparency into market-specific reimbursement rates — providing an objective understanding of how your payer contracts compare with others in the area. For managed care teams, insights into financial opportunities make it easy to assess the revenue potential of entering new markets, forecast future revenue, and view reimbursement rate trends over time to gauge revenue growth potential.

Market Reimbursement Analyzer empowers providers with:

- **Reimbursement Insights:** Understand how your negotiated rates compare to others in your service area using curated, market-specific reimbursement data
- **Detailed Reimbursement Reporting:** Report by service area, CPT code, payer, provider, service year, and provider geography to better understand the market value for the services you provide and respond to contract proposals with more accurate data
- **Transparency:** View market reimbursement rate trends over time from facility to facility
- **Objective Market & Provider Comparisons:** Leverage state, market, and product line data to better understand risks and opportunities





Curated, Market-Specific Claims Data

Market Reimbursement Analyzer leverages proprietary 835 All-Payer Claims Data (APCD) to analyze market rates by payer, provider, CPT code, and/or service line to deliver insights into your financial opportunity.

This data includes commercial, Medicare fee-for-service, managed Medicare, and Medicaid data for many sites of care. The APCD is updated quarterly and has claim-level detail and nationwide coverage. Additional nuanced cleansing of unit information, procedure modifiers, and outlier trimming ensures that data are curated for the most refined insights.

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