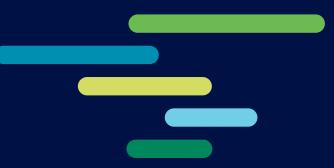




We're here to help



We empower organizations to fuel their missions

Strata offers comprehensive financial planning, analytics, performance management, and data solutions that help healthcare leaders reduce costs, generate growth, and drive performance improvements for a more sustainable future.

In January 2025, Strata's parent company, Roper Technologies, formally completed integrating Syntellis Performance Solutions into Strata. As a result, Strata now offers two industry–leading, cloud– based, enterprise performance management platforms – StrataJazz and Axiom – in addition to its data and service solutions to help organizations achieve their missions.

With the highest customer satisfaction ratings, largest customer network, and deep expertise in the healthcare industry and its unique challenges, we're here to help.

Our Difference

The Top Reasons Healthcare Providers Select Strata



Deep Healthcare Expertise

Strata has served the healthcare industry for more than 20 years. We offer deep industry expertise, and many of our experts previously held health system finance leadership roles.



Complete FP&A Platform

Our data-enriched solutions are the enterprise-wide single source of truth for financial planning, decision support, and continuous improvement – offering a centralized application to cover the entire continuum of care.



#1 In KLAS

For more than 15 years, we have received the prestigious "Best in KLAS" rating from the "Consumer Reports" of healthcare information technology. This #1 rating reflects our focus on delivering world-class experiences for our customers.

Cloud-Based SaaS Solution

Our cloud-based solution requires limited IT staff time for implementation and little to no time for maintenance and upgrades. The end result: lower total cost of ownership.



Proven Integration

Our solutions integrate with leading EHR, ERP, and EDW solutions, including two-way integration with EPIC. We are experts at delivering actionable insights by marrying clinical and financial data.



Trusted

Our customer base includes 400+ of our nation's most prominent healthcare delivery systems. With over 2,000 hospitals in the Strata network, there are a ton of learnings and best practices that are leveraged.

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Rapid Implementation & Results

We consistently implement our solution faster than other companies. We pride ourselves on delivering a 98% improvement in efficiency and millions of dollars in cost savings.



Financially Solid

We are part of Roper Technologies, a publicly-traded holding company (NYSE: ROP) with a \$50 billion market cap. Our financial stability allows us to invest and innovate to better serve our customers.



Guaranteed

We pride ourselves on creating great partnerships with our customers, which is why we provide a six-month buyer's remorse guarantee.



StrataJazz

Our Solutions StrataJazz

Plan

Financial Planning

StrataJazz OnePlan® is the first purpose-built advanced planning platform, providing a radically more efficient, accurate, agile and accountable single-platform approach to planning.



OnePlan

Leverage top-down data-driven approaches, seamless integration of relevant cost data, and bestpractice automation, workflow, and analysis to deliver a collaborative, results-oriented budgeting process and plan that is significantly more accurate and radically less time-intensive.

Rolling Forecast

Assess how receding volumes, new payment models, and increasing costs will impact your profitability. Proactively respond to change and identify improvement opportunities, with access to more timely and accurate monthly projections and financial performance statistics.

Long–Range Financial Planning

Analyze the future impacts of local changes and major shifts in the market. Evaluate long-range investment goals, operational plans, and strategic initiatives. See their impact on your P&L, balance sheet, and cash flow.

Capital Budgeting & Tracking

Plan, prioritize, track, and manage the right mix of future capital investments for your organization, while accommodating emergency or off-cycle requests. Leverage forecast models to assess the incremental impacts of capital requests and make more informed decisions.

Equipment Replacement

Prioritize equipment replacement using criteria and considerations like useful life, maintenance history, patient safety, physician satisfaction, and financial impact. Gain visibility across multiple sites and service areas, and anticipate expenses three to five years in the future.

Our Solutions StrataJazz

Analyze

Decision Support

Rated #1 in KLAS for Decision Support, StrataJazz offers the most sophisticated business intelligence engine in healthcare and serves as the "gold standard" for understanding cost and margins, offering actionable methodologies to increase the accuracy and accessibility of cost data.



Advanced Cost Accounting

Using advanced costing methodologies and purpose-built analytics, StrataJazz provides insight into true cost and margins across episodes of care, service lines, and patient populations throughout the entire delivery network including hospitals, physician groups, and post-acute care.

Contract Analytics

Simplify modeling of all payor contracts to accurately estimate net revenue and margins in real time. Identify underpayments and opportunities to maximize reimbursement, and improve contract terms. Quickly analyze the impact of shifts in prices, populations, or payor mix and analyze payor proposals and their impact on revenue and margins across all service lines.

• Episode Analytics

Analyze patient cohorts across the full care continuum by linking multiple encounters related to a patient's care pathway. Analyze patient episodes for payor negotiations and the longitudinal management of the patient population. Assess bundled and capitated payment models to ensure profitable and sustainable agreements.

Strategic Pricing

Offset topline pressure and maintain truly defensible pricing. Quantify the impact of pricing changes on net revenue based on payor contracts and aggregate price data from different source systems. Then use that information to project the impacts of proposed changes on collections, contract volumes, and margin.

Our Solutions StrataJazz

Perform

Performance Management

StrataJazz is healthcare's most unique tool for continuous improvement and margin management. It leverages automated savings algorithms to identify unnecessary variation and waste, combined with a tracking tool and workflow that drive accountability and action.



Continuous Improvement

Automate opportunity discovery and performance improvement tracking so finance professionals can focus on more targeted, strategic work. StrataJazz leverages built-in algorithms to identify unnecessary variation and waste, and a tracking tool and workflow to drive accountability and action. By automating such tasks, your finance, operational, and performance improvement teams can turn their attention to supporting effective change management and cross-department communication.

Management Reporting

Leverage an intuitive management reporting process that seamlessly combines financial results from across the organization with income statement, balance sheet, cash flow, and financial indicators reporting.

Real-Time Labor Performance

Access a one-stop-shop to help unit managers, supervisors, and nursing leaders maximize staffing decisions using real-time staffing and historical census data to identify misalignments and quantify labor optimization opportunities.

Productivity Reporting

Provide ongoing visibility into your organization's labor productivity metrics on a daily and bi-weekly basis, leading to increased accountability over departmental labor expenses. Access and analyze meaningful data to track and control labor, your largest expense.



Axiom

Our Solutions

Axiom

Plan

Budgeting

Create and manage planning models, evaluate the impacts of changing assumptions, and seamlessly integrate data from multiple sources. Axiom incorporates best-practice budget methodologies to support efficient, accurate, and transparent budget development.

Rolling Forecasting

Simulate multiple scenarios to project impacts across income statements, balance sheets, and cash flows. Create multiple models, update volume drivers for shifts in demand, and adjust revenue given changes in service and payor mix, bad debt, and government funding support.

Capital Planning and Tracking

Analyze and manage capital projects with an easy-to-use workflow and visibility into the financial outcomes. Determine the right capital investments to support strategic growth and effective care delivery, establish consistent processes to objectively review and prioritize all capital requests, and monitor the progress of approved projects.

Financial Planning

Link your strategic mission and vision to measurable financial objectives. Establish actionable performance targets, evaluate multi-year projections, model alternative approaches, and communicate how financial plan projections influence capital generation and strategic priorities.

Treasury Cash Management

Strategically optimize debt structure, fund growth, and manage liquidity with more efficient and accurate daily cash monitoring. Axiom helps treasury teams properly size and manage cash reserves, automate payment and data infrastructure, manage commercial banking relationships, and monitor tension points to lower costs and ensure capital and credit access.



Our Solutions

Axiom

Analyze

Enterprise Decision Support

Enable data-driven, strategic decision-making with a flexible and scalable data model that enhances organizational performance. View comprehensive service line performance and profitability, gain buy-in and trust with accurate patient-level costs, and streamline costing.

Contract Modeling

Maximize revenue with sophisticated revenue modeling software. Inform payor contract negotiations using empirical and modeled data, understand the financial impacts of proposed contract changes, and compare actual to expected payments based on contracted terms.





Perform

Performance Reporting

Access timely financial and management insights that inform executive decision-making. Access a vast library of configurable analysis and financial reports, dashboards, and data visualizations to summarize trends and variances. Uncover root causes of performance and easily drill down for additional detail.

Productivity Reporting

Empower frontline managers with timely and accurate views of labor analytics on a daily or biweekly basis. Integrate data from multiple sources, accurately calculate workload measures by department, deliver insightful reports, and improve management's feedback loop with comment collection.



Data and Intelligence

Our Solutions Data and Intelligence



Strata offers the industry's most robust data and intelligence solutions to help leaders improve operations and financial performance, minimize risk, and drive organizational growth based on comprehensive, curated data. Get the market context you need to drive more informed decision-making with financial, operational, clinical, cost and margin, and claims data from over 1,900 hospitals and 135,000 physicians. Strata enables you to benchmark against peer organizations, departments, and down to the procedure and provider level of detail.

Comparative Analytics

Leverage a comprehensive data platform that helps organizations improve operations and financial performance by tapping into the best practices and insights of a network spanning thousands of hospitals. Access accurate, trustworthy, and timely data that applies advanced machine learning techniques to offer a more complete understanding of an organization's financial health relative to its peers, allowing healthcare leaders to pinpoint problem areas and develop effective corrective strategies.

Cost & Margin and Service Line and Procedure Volume Data

Strata offers exclusive Cost & Margins data, as well as Service Line and Procedure Volume data to help healthcare leaders compare how their organizations are performing in these critical areas relative to their peers. Our Cost & Margins data set helps healthcare organizations pinpoint performance improvement opportunities using robust and reliable market-based insights. With acute and non-acute data drawn from more than 450 hospitals, healthcare leaders can compare cost and margin performance for specific entities, service lines, or departments against peer organizations. They can easily identify potential areas for growth and cost savings with access to benchmarks including actual payments, median total cost, median direct cost.

Strata's Service Line and Procedural Volumes data set allows healthcare leaders to identify volume trends nationwide to drive performance improvement using Sg2 service lines and procedures. Details include monthly and daily volumes for service lines and procedure volumes for more than 115 health systems and more than 600 facilities, including short- and long-term acute care hospitals, psychiatric hospitals, children's hospitals, critical access hospitals, and rehabilitation hospitals – providing a broad cross-section of American healthcare in every region of the United States.

Our Solutions Data and Intelligence

Clinical Analytics

Pinpoint opportunities to improve clinical outcomes, optimize revenue, and reduce costs. Aggregate disparate data sources, drill down to the patient level of detail, identify best practices, and quantify the impacts of unnecessary variations in care, preventable complications, readmissions, and safety events.

Market Opportunity Analysis

Inform strategic growth planning using robust market insights and projections based on our industry-leading market and claims datasets. Our rapid data query engine allows you to query large, complex data sets to access the insights you need on demand and to quickly share them across your teams. In addition to custom queries, our curated reports give you quick access to answer key questions about market share, utilization, demographics, provider loyalty, and more.

Market Opportunity Visualization

Leverage our proprietary database of 837 All-Payor Claims Data (APCD), state, and CMS data to deliver actionable, executive-level market insights to support strategic growth planning and provider relations. With intuitive, interactive visuals, healthcare leaders can identify market opportunities and make data-driven decisions more efficiently.

Market Reimbursement Intelligence

Deliver unprecedented transparency into market-specific reimbursement rates, providing an objective understanding of how your organization's payor contracts compare with peers. Improve payor negotiations, minimize financial risk, and understand revenue opportunities, such as the revenue potential of entering new service lines or markets.

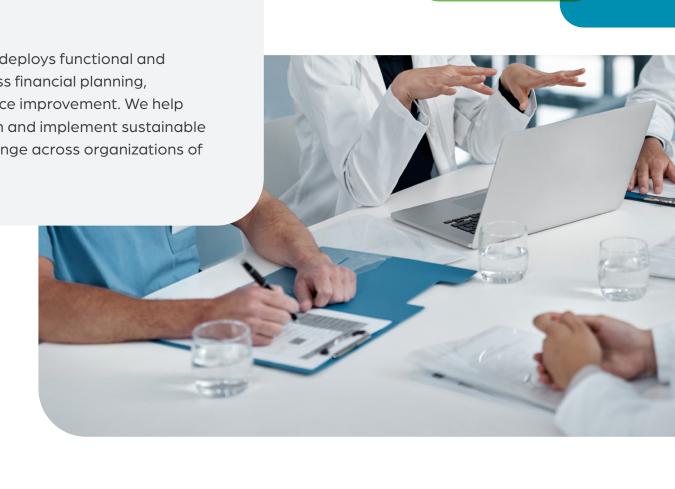




Our Services Strata Advisory Services

Most organizations lack the capacity and expertise to guide them through significant change, a challenge that can obstruct meaningful progress. When urgency takes priority, healthcare systems miss the opportunity to align their financial processes with their strategic objectives.

Strata Advisory Services deploys functional and operational experts across financial planning, analytics, and performance improvement. We help healthcare leaders design and implement sustainable strategies, managing change across organizations of all sizes and types.



Our Services Strata Advisory Services

Advanced Planning

Optimize financial planning and analytics tools and processes to transition from a budget-based to a performance-based culture.

- Advance from traditional budgeting to a planning model based on forecasting and performance management
- Improve the transparency and efficiency of your capital planning, requisitioning, and tracking workflow

Data to Action

Advance the use of data to empower operators and service-line leaders with timely and actionable insights.

- Optimize complex source data extracts to accurately reflect your organizational objectives and operations
- Deploy cost- and margin-focused analytics for operational, clinical, and executive stakeholders
- Design focused analytics packages to address complex and broad business needs
- Integrate legacy cost models and modern costing structures and components to align with your organization's needs

Collaborative Improvement

Build a culture of collaboration and drive improvements together with operators and clinicians.

- Transform your cost containment approaches through the StrataJazz® Continuous Improvement solution and its automated insights
- Design and deploy a governance and operating model for continuous improvement through in-depth comparative analysis, prioritized opportunities, and accountability
- Advance service-line attribution models, analytics, and accountability in alignment with organizational goals
- Design and deploy a financial performance management model with purpose-built metrics, analytics, and operating cadence

Strata Staff Augmentation Services

Strata's Staff Augmentation Services supplement your team with expert decision support resources who understand the tools you use, and who can deliver tangible outcomes. Our experts are full-time Strata employees who can assist across a variety of functions and through multiple stages of your customer journey. We can help you:

- Repurpose internal resources to higher value projects
- Backfill existing positions with top talent
- Deliver more accurate and up-to-date analytics to stakeholders across your organization









About Strata

Strata Decision Technology, LLC provides an innovative, cloud-based platform for software, and data and service solutions to help healthcare organizations acquire insights, accelerate decisions, and enhance performance in support of their missions. More than 2,300 organizations rely on Strata's StrataJazz and Axiom solutions for market-leading service and enterprise performance management software, data, and intelligence solutions. To learn more about Strata and why the company has been named the market leader for Business Decision Support for more than 15 consecutive years, please go to www.stratadecision.com.